



**COLDWELL
BANKER
COMMERCIAL**

DEVONSHIRE REALTY

AGENT PROFILE

Michelle Higginbotham



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Specialization

Office/Retail Sales and Leasing
Investment Properties/Multi-Family
Bank Owned Properties

Experience

Michelle has spent her professional career working with business owners, ranging from sole proprietors to CEOs of multi-million dollar companies. She enjoys working with clients to identify their needs and find a space that will help them grow their business. She also works with many out-of-state investors to identify turnkey multi-family properties and has a team of contacts that can assist with property management, financing, insurance, etc.

Michelle has a bachelor's degree from Illinois College and a master's degree in progress from the University of Illinois at Springfield. She is active in numerous civic and not-for-profit organizations, and the Capital Area Association of Realtors presented her with their Community Service Award in 2009.

Memberships

NAR (National Association of Realtors)
IAR (Illinois Association of Realtors)
CAAR (Capital Area Association of Realtors)
CREN (Commercial Real Estate Network)
Greater Springfield Area Chamber of Commerce
MacArthur Boulevard Business Association

Examples of Clientele

Small businesses (WTI Systems, Championship Martial Arts, Edwards Group, LLC)
Retail (Quiznos, Subway, The Running Center)
Banks (Lehman Brothers, U.S. Bank, Illinois National Bank)
Not-for-profit organizations (Helping Hands, MERCY Communities, Primed for Life)
Associations (AFSCME, Illinois State Veterinary Medical Association)
Local and out-of-state investors



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